

Monthly Indicators



March 2019

In addition to the quandary of ongoing housing price increases and affordability concerns in many U.S. markets, the first quarter of 2019 saw a fair share of adverse weather as well. Sales totals were mixed across the nation and sometimes dependent on what was a persistent wintry mix, especially in the Great Plains, Midwest and Northeast. Meanwhile, new listings and total homes for sale have been trending lower in year-over-year comparisons in many areas, and last year's marks were already quite low.

New Listings increased 24.6 percent for Single Family homes but decreased 25.0 percent for Condominium homes. Pending Sales increased 2.6 percent for Single Family homes but decreased 30.9 percent for Condominium homes. Inventory decreased 9.6 percent for Single Family homes and 19.1 percent for Condominium homes.

Median Sales Price increased 4.8 percent to \$712,718 for Single Family homes and 13.0 percent to \$508,500 for Condominium homes. Days on Market increased 2.8 percent for Single Family homes but decreased 15.1 percent for Condominium homes. Months Supply of Inventory decreased 5.2 percent for Single Family homes and 12.2 percent for Condominium homes.

The Federal Reserve recently announced that no further interest rate hikes are planned for 2019. Given the fact that the federal funds rate has increased nine times over the past three years, this was welcome news for U.S. consumers, which carry an approximate average of \$6,000 in revolving credit card debt per household. Fed actions also tend to affect mortgage rates, so the pause in rate hikes was also welcome news to the residential real estate industry.

Quick Facts

+ 10.0%

Change in Number of
Closed Sales
All Properties

- 2.4%

Change in Number of
Median Sales Price
All Properties

- 13.9%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	3-2018	3-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		126	157	+ 24.6%	394	437	+ 10.9%
Pending Sales		117	120	+ 2.6%	313	322	+ 2.9%
Closed Sales		101	96	- 5.0%	286	238	- 16.8%
Days on Market Until Sale		143	147	+ 2.8%	142	152	+ 7.0%
Median Sales Price		\$680,000	\$712,718	+ 4.8%	\$682,468	\$735,000	+ 7.7%
Average Sales Price		\$1,052,880	\$930,529	- 11.6%	\$1,126,740	\$1,001,880	- 11.1%
Percent of List Price Received		97.7%	95.9%	- 1.8%	97.3%	95.8%	- 1.5%
Housing Affordability Index		50	47	- 6.0%	50	46	- 8.0%
Inventory of Homes for Sale		550	497	- 9.6%	—	—	—
Months Supply of Inventory		5.8	5.5	- 5.2%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



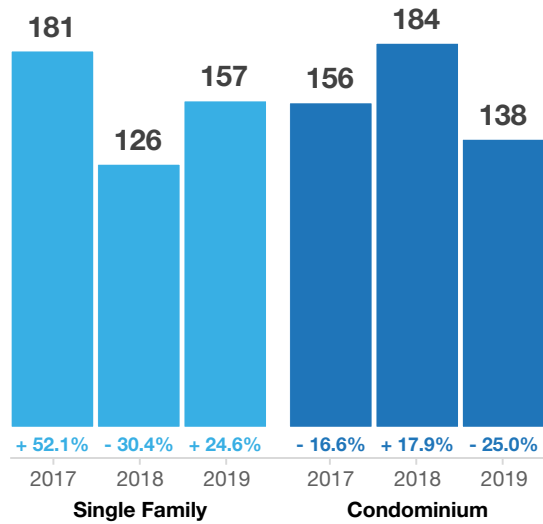
Key Metrics	Historical Sparkbars	3-2018	3-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		184	138	- 25.0%	580	485	- 16.4%
Pending Sales		194	134	- 30.9%	504	404	- 19.8%
Closed Sales		127	154	+ 21.3%	372	405	+ 8.9%
Days on Market Until Sale		139	118	- 15.1%	155	136	- 12.3%
Median Sales Price		\$450,000	\$508,500	+ 13.0%	\$476,250	\$525,000	+ 10.2%
Average Sales Price		\$738,198	\$733,569	- 0.6%	\$696,205	\$693,952	- 0.3%
Percent of List Price Received		96.7%	96.7%	0.0%	96.8%	97.3%	+ 0.5%
Housing Affordability Index		75	66	- 12.0%	71	64	- 9.9%
Inventory of Homes for Sale		666	539	- 19.1%	—	—	—
Months Supply of Inventory		4.9	4.3	- 12.2%	—	—	—

New Listings

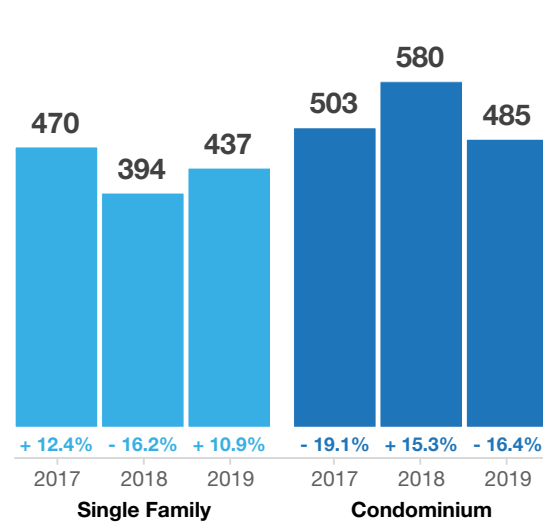
A count of the properties that have been newly listed on the market in a given month.



March

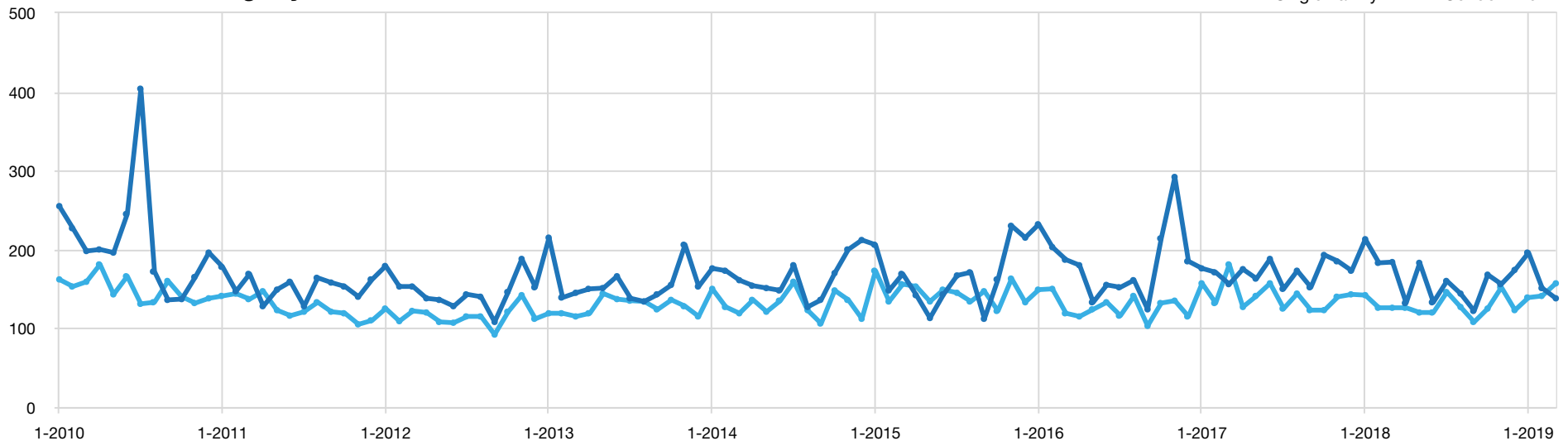


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	126	- 0.8%	132	- 24.6%
May-2018	120	- 14.9%	183	+ 12.3%
Jun-2018	120	- 23.6%	133	- 29.3%
Jul-2018	146	+ 16.8%	160	+ 6.7%
Aug-2018	127	- 11.8%	144	- 16.8%
Sep-2018	108	- 12.2%	122	- 19.7%
Oct-2018	125	+ 1.6%	168	- 13.0%
Nov-2018	152	+ 8.6%	156	- 15.7%
Dec-2018	123	- 14.0%	174	+ 0.6%
Jan-2019	139	- 2.1%	196	- 8.0%
Feb-2019	141	+ 11.9%	151	- 17.5%
Mar-2019	157	+ 24.6%	138	- 25.0%
12-Month Avg	132	- 2.2%	155	- 12.9%

Historical New Listings by Month

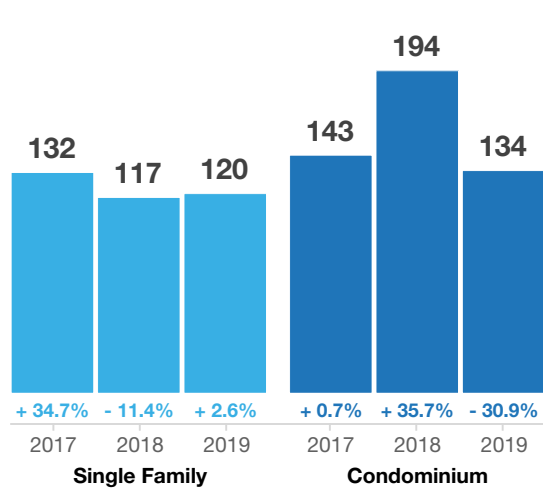


Pending Sales

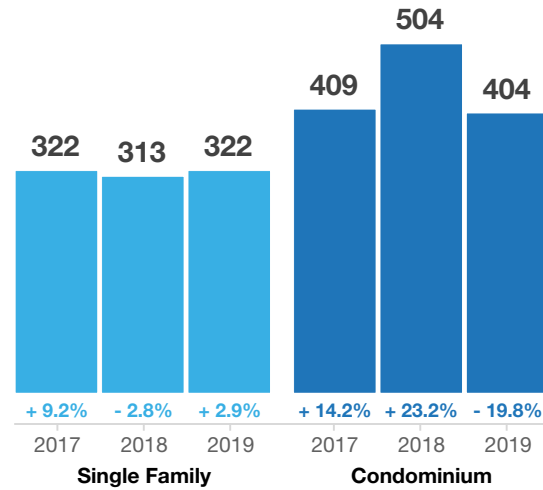
A count of the properties on which offers have been accepted in a given month.



March

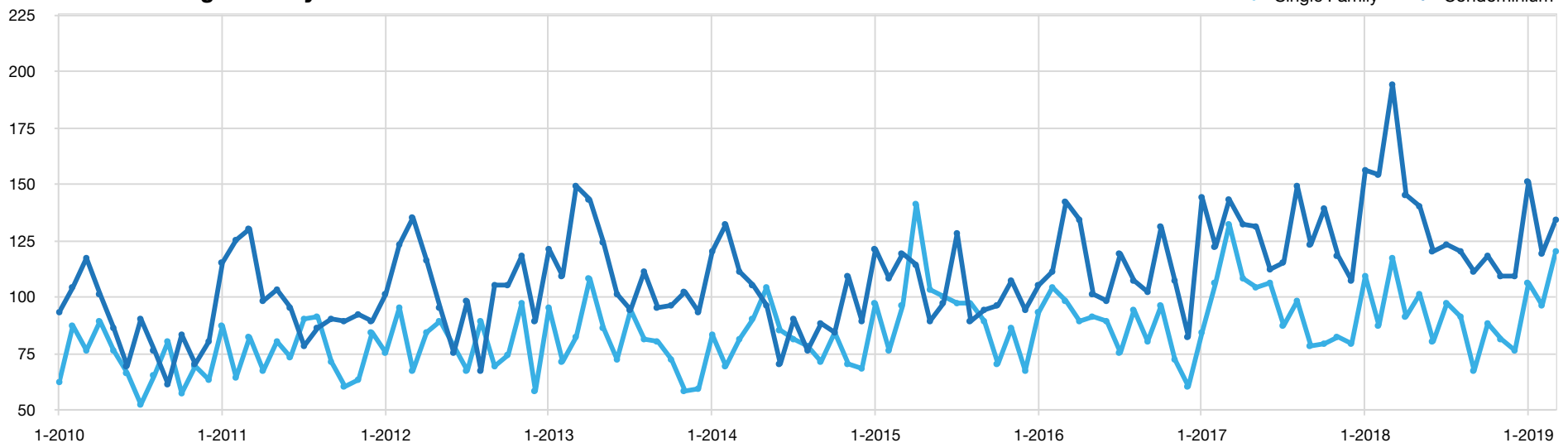


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	91	- 15.7%	145	+ 9.8%
May-2018	101	- 2.9%	140	+ 6.9%
Jun-2018	80	- 24.5%	120	+ 7.1%
Jul-2018	97	+ 11.5%	123	+ 7.0%
Aug-2018	91	- 7.1%	120	- 19.5%
Sep-2018	67	- 14.1%	111	- 9.8%
Oct-2018	88	+ 11.4%	118	- 15.1%
Nov-2018	81	- 1.2%	109	- 7.6%
Dec-2018	76	- 3.8%	109	+ 1.9%
Jan-2019	106	- 2.8%	151	- 3.2%
Feb-2019	96	+ 10.3%	119	- 22.7%
Mar-2019	120	+ 2.6%	134	- 30.9%
12-Month Avg	91	- 4.2%	125	- 8.1%

Historical Pending Sales by Month

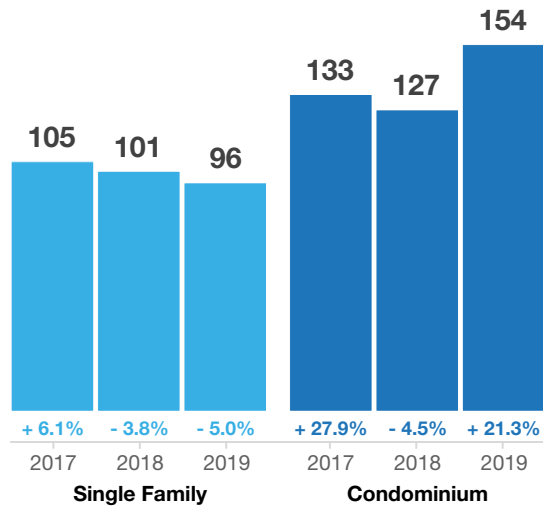


Closed Sales

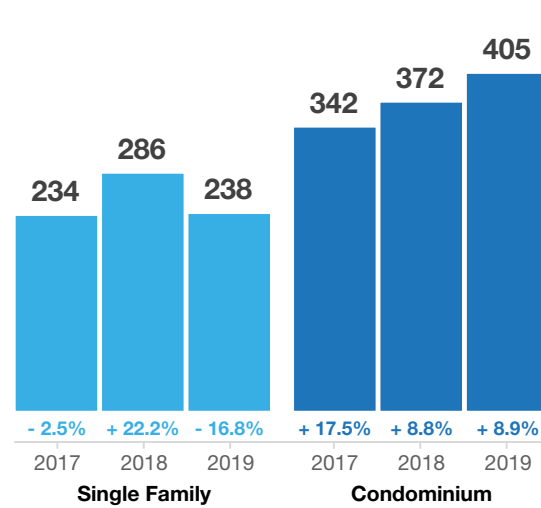
A count of the actual sales that closed in a given month.



March

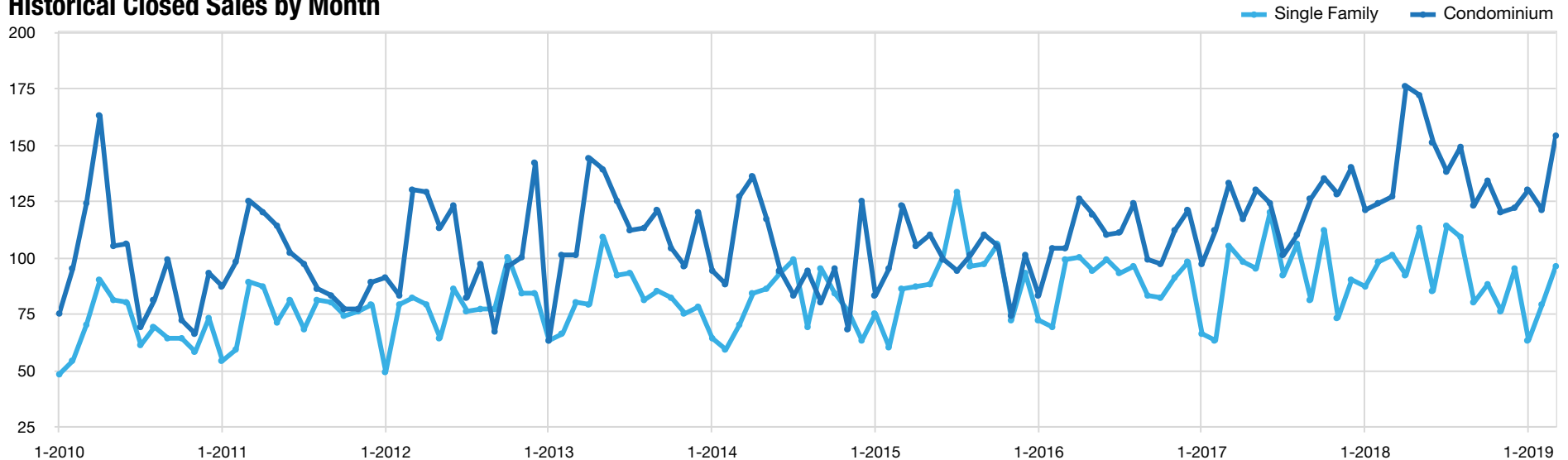


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	138	+ 36.6%
Aug-2018	109	+ 2.8%	149	+ 35.5%
Sep-2018	80	- 1.2%	123	- 2.4%
Oct-2018	88	- 21.4%	134	- 0.7%
Nov-2018	76	+ 4.1%	120	- 6.3%
Dec-2018	95	+ 5.6%	122	- 12.9%
Jan-2019	63	- 27.6%	130	+ 7.4%
Feb-2019	79	- 19.4%	121	- 2.4%
Mar-2019	96	- 5.0%	154	+ 21.3%
12-Month Avg	91	- 5.2%	141	+ 13.7%

Historical Closed Sales by Month

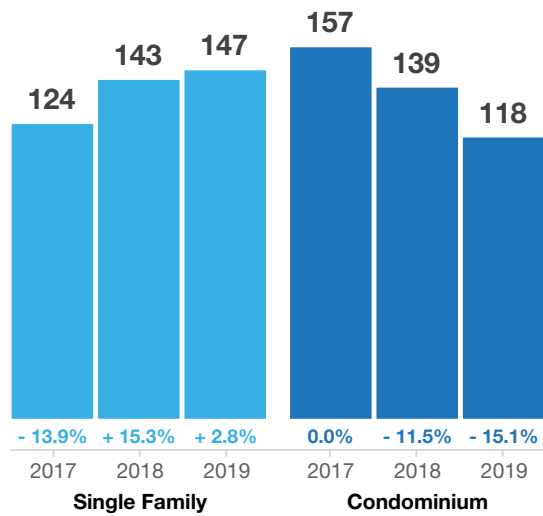


Days on Market Until Sale

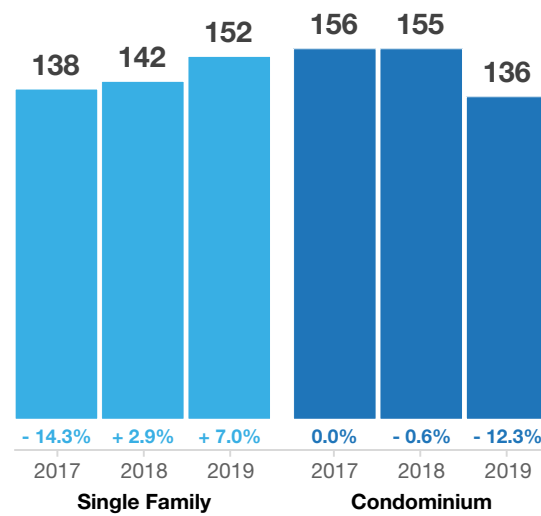
Average number of days between when a property is listed and when it closed in a given month.



March



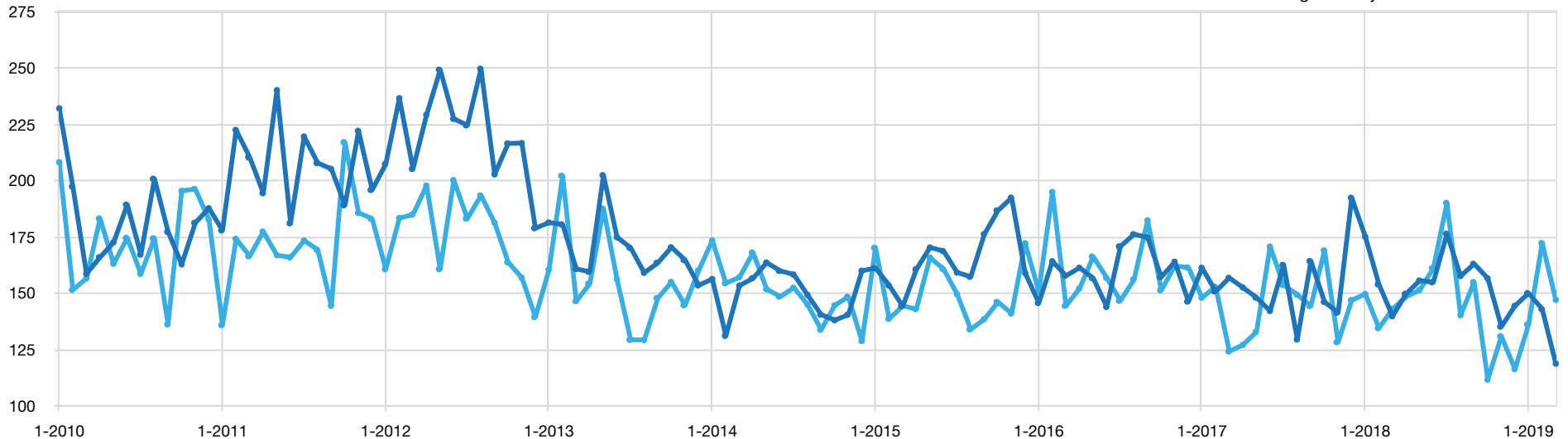
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	148	+ 16.5%	149	- 2.0%
May-2018	151	+ 14.4%	155	+ 4.7%
Jun-2018	161	- 5.3%	155	+ 9.2%
Jul-2018	190	+ 24.2%	176	+ 8.6%
Aug-2018	140	- 6.0%	157	+ 21.7%
Sep-2018	155	+ 7.6%	163	- 0.6%
Oct-2018	111	- 34.3%	156	+ 6.8%
Nov-2018	131	+ 2.3%	135	- 4.3%
Dec-2018	116	- 21.1%	144	- 25.0%
Jan-2019	136	- 8.7%	150	- 14.3%
Feb-2019	172	+ 28.4%	143	- 7.1%
Mar-2019	147	+ 2.8%	118	- 15.1%
12-Month Avg*	147	+ 0.6%	150	- 2.5%

* Days on Market for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

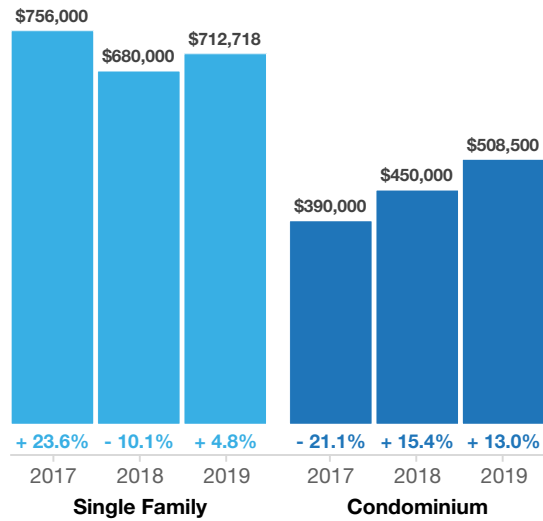


Median Sales Price

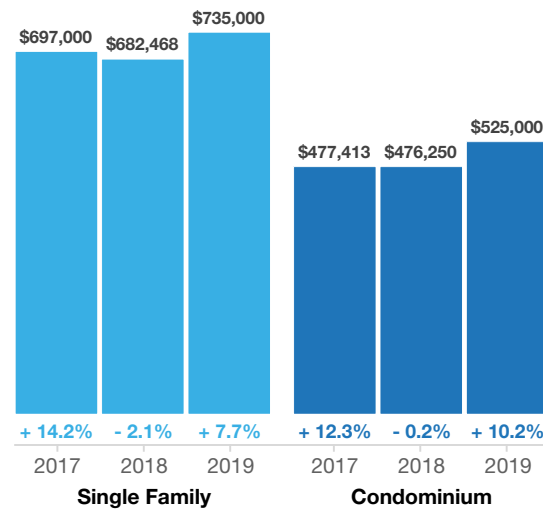
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



March



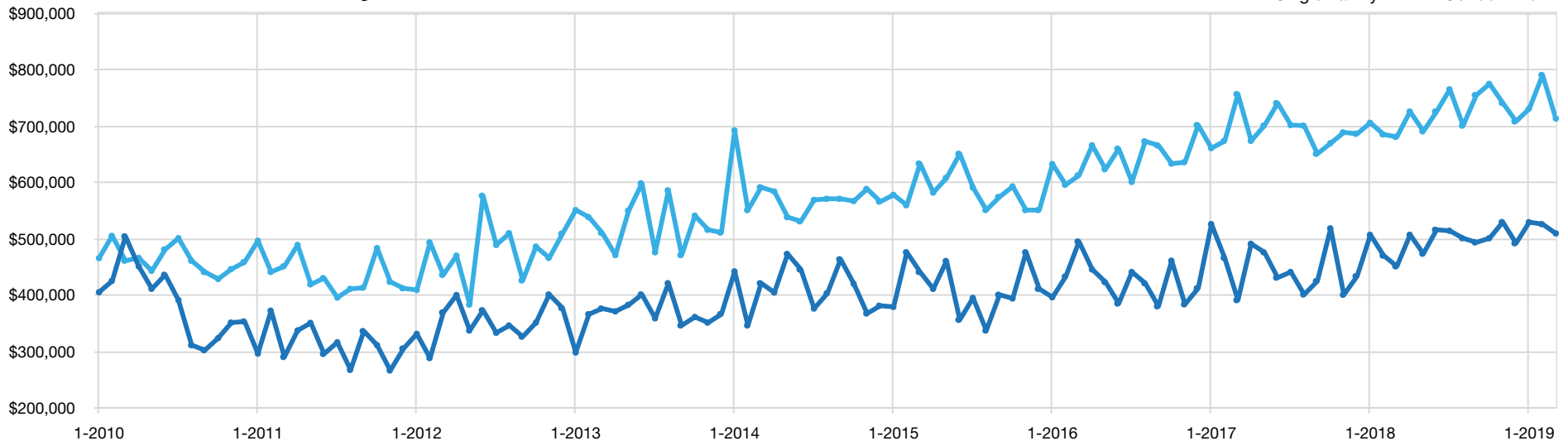
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$513,163	+ 16.6%
Aug-2018	\$700,000	0.0%	\$500,000	+ 25.0%
Sep-2018	\$754,248	+ 16.0%	\$492,500	+ 16.2%
Oct-2018	\$774,223	+ 15.8%	\$500,000	- 3.4%
Nov-2018	\$740,398	+ 7.6%	\$528,650	+ 32.3%
Dec-2018	\$707,500	+ 3.2%	\$491,000	+ 13.5%
Jan-2019	\$730,000	+ 3.5%	\$528,450	+ 4.4%
Feb-2019	\$790,000	+ 15.4%	\$525,000	+ 11.9%
Mar-2019	\$712,718	+ 4.8%	\$508,500	+ 13.0%
12-Month Avg*	\$726,865	+ 5.3%	\$509,998	+ 13.3%

* Median Sales Price for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

Historical Median Sales Price by Month

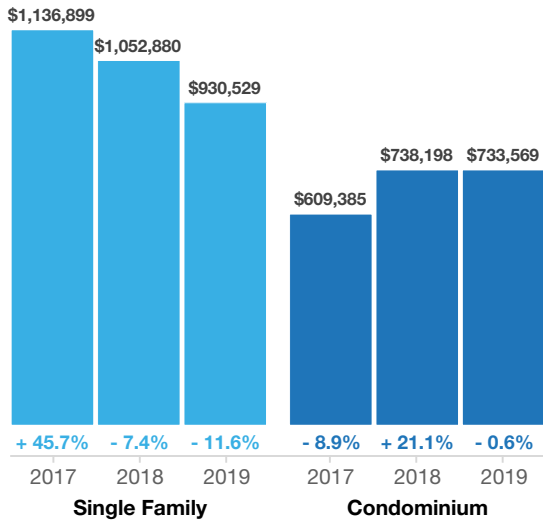


Average Sales Price

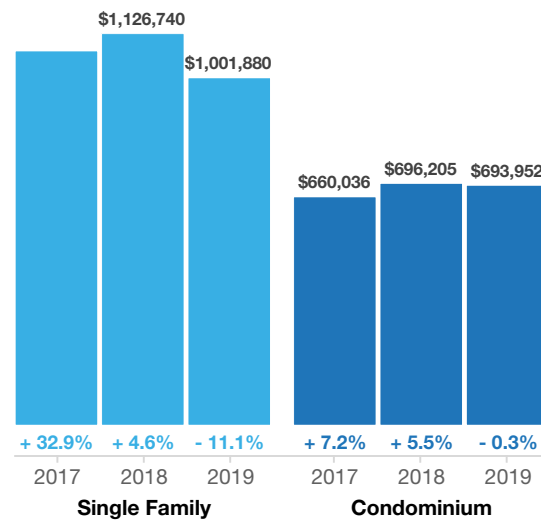
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



March



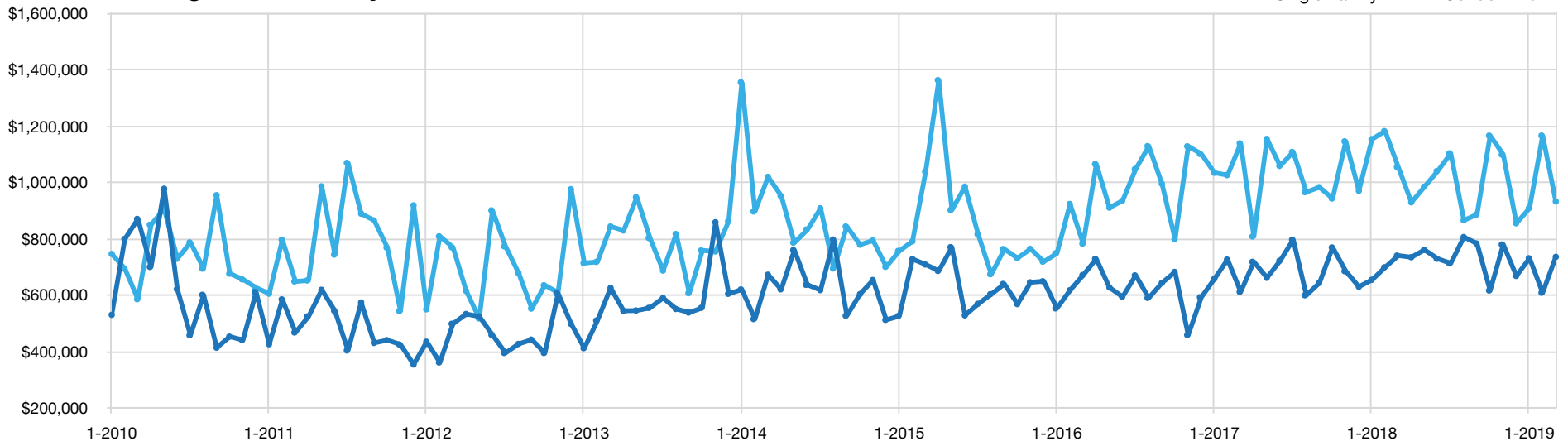
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$710,601	- 10.6%
Aug-2018	\$863,491	- 10.4%	\$803,929	+ 34.6%
Sep-2018	\$884,347	- 9.9%	\$781,151	+ 21.8%
Oct-2018	\$1,164,405	+ 23.8%	\$614,119	- 20.0%
Nov-2018	\$1,097,242	- 4.1%	\$777,599	+ 13.8%
Dec-2018	\$853,049	- 11.9%	\$665,926	+ 6.1%
Jan-2019	\$906,450	- 21.3%	\$728,640	+ 11.8%
Feb-2019	\$1,164,686	- 1.3%	\$606,264	- 13.0%
Mar-2019	\$930,529	- 11.6%	\$733,569	- 0.6%
12-Month Avg*	\$991,206	- 4.5%	\$722,476	+ 4.7%

* Avg. Sales Price for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

Historical Average Sales Price by Month

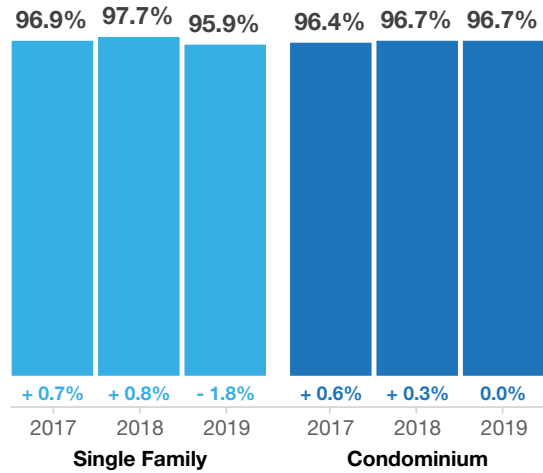


Percent of List Price Received

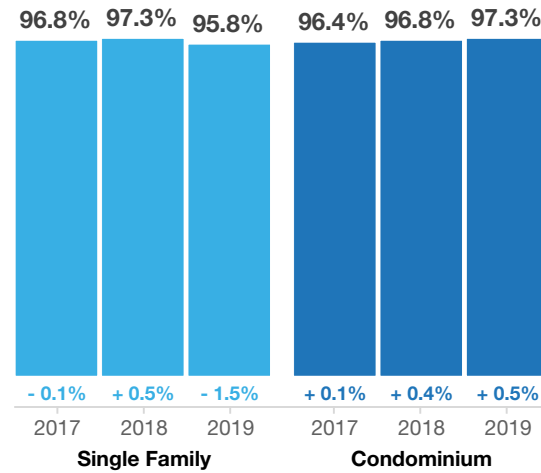
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



March



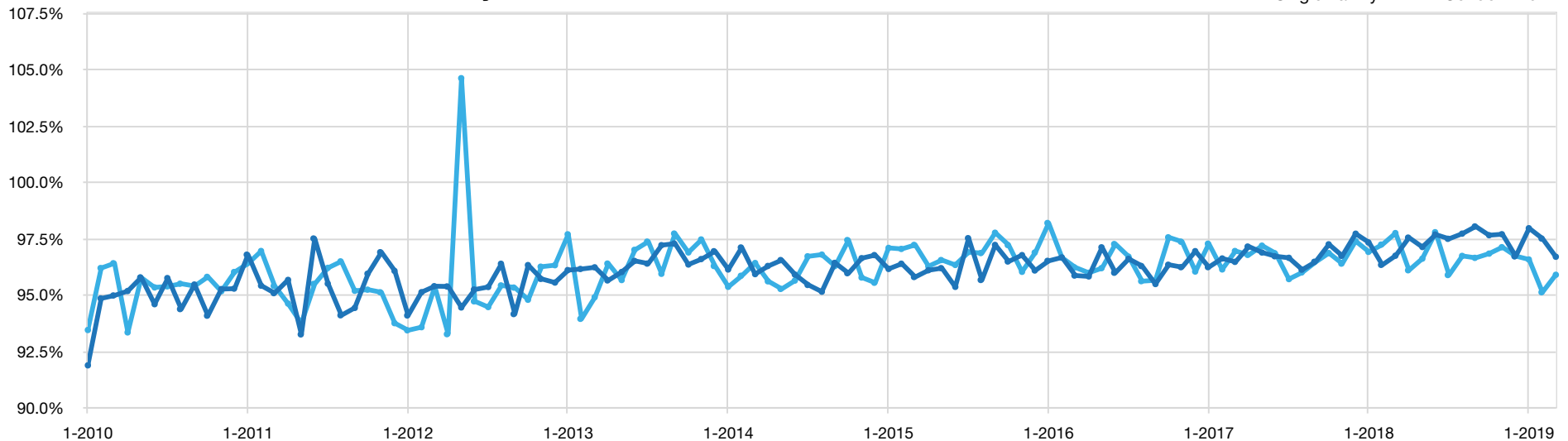
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.5%	+ 0.9%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.0%	+ 1.6%
Oct-2018	96.8%	0.0%	97.6%	+ 0.4%
Nov-2018	97.1%	+ 0.7%	97.7%	+ 1.0%
Dec-2018	96.7%	- 0.7%	96.7%	- 1.0%
Jan-2019	96.6%	- 0.3%	97.9%	+ 0.6%
Feb-2019	95.1%	- 2.2%	97.5%	+ 1.2%
Mar-2019	95.9%	- 1.8%	96.7%	0.0%
12-Month Avg*	96.5%	- 0.3%	97.5%	+ 0.6%

* Pct. of List Price Received for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

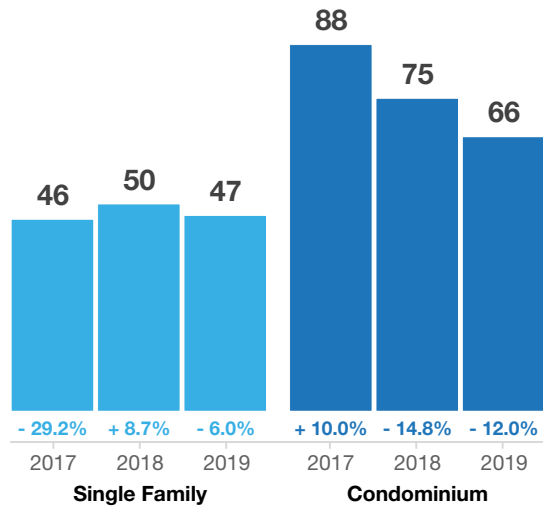


Housing Affordability Index

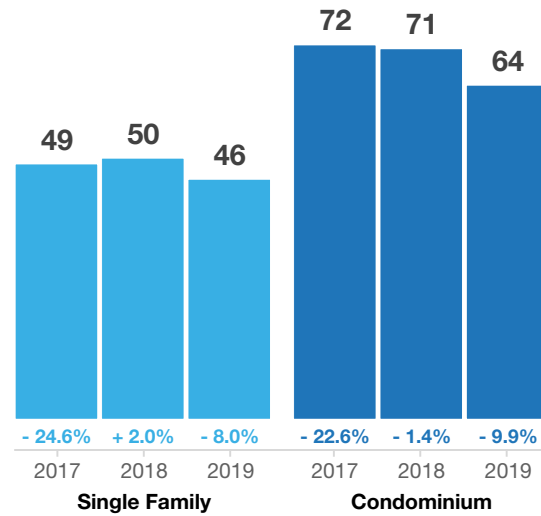
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



March

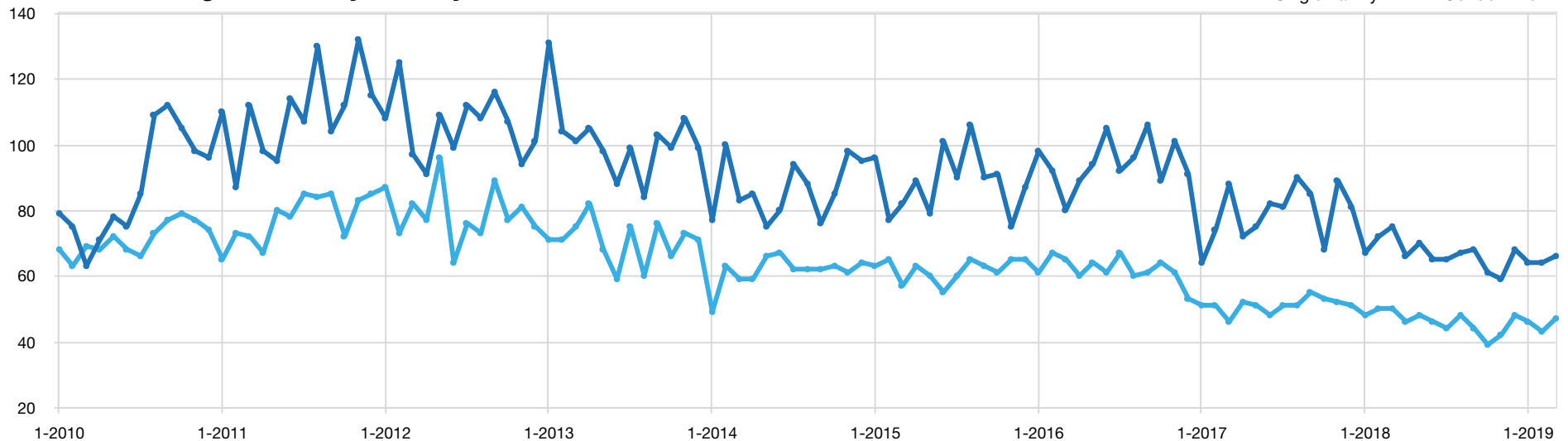


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	46	- 11.5%	66	- 8.3%
May-2018	48	- 5.9%	70	- 6.7%
Jun-2018	46	- 4.2%	65	- 20.7%
Jul-2018	44	- 13.7%	65	- 19.8%
Aug-2018	48	- 5.9%	67	- 25.6%
Sep-2018	44	- 20.0%	68	- 20.0%
Oct-2018	39	- 26.4%	61	- 10.3%
Nov-2018	42	- 19.2%	59	- 33.7%
Dec-2018	48	- 5.9%	68	- 16.0%
Jan-2019	46	- 4.2%	64	- 4.5%
Feb-2019	43	- 14.0%	64	- 11.1%
Mar-2019	47	- 6.0%	66	- 12.0%
12-Month Avg	45	- 11.8%	65	- 16.7%

Historical Housing Affordability Index by Month

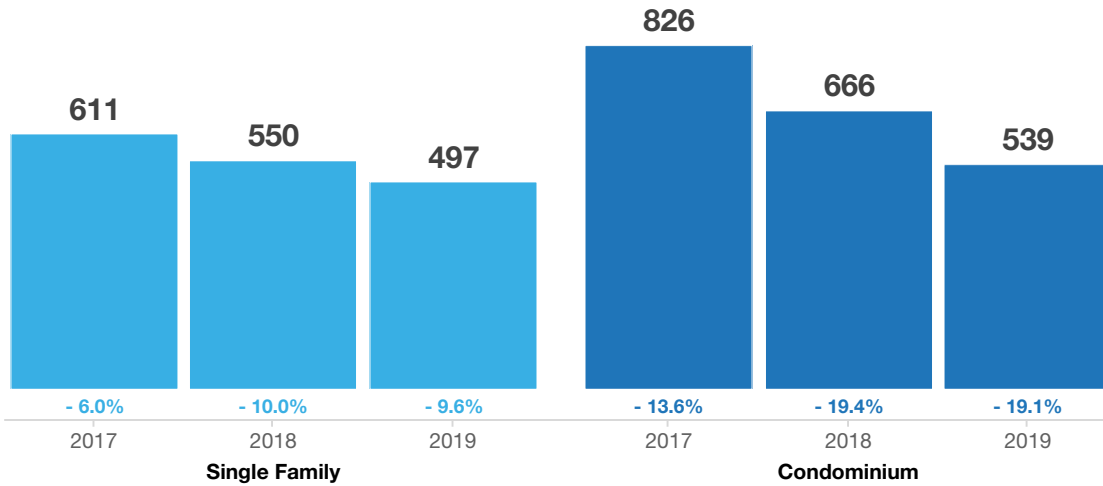


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

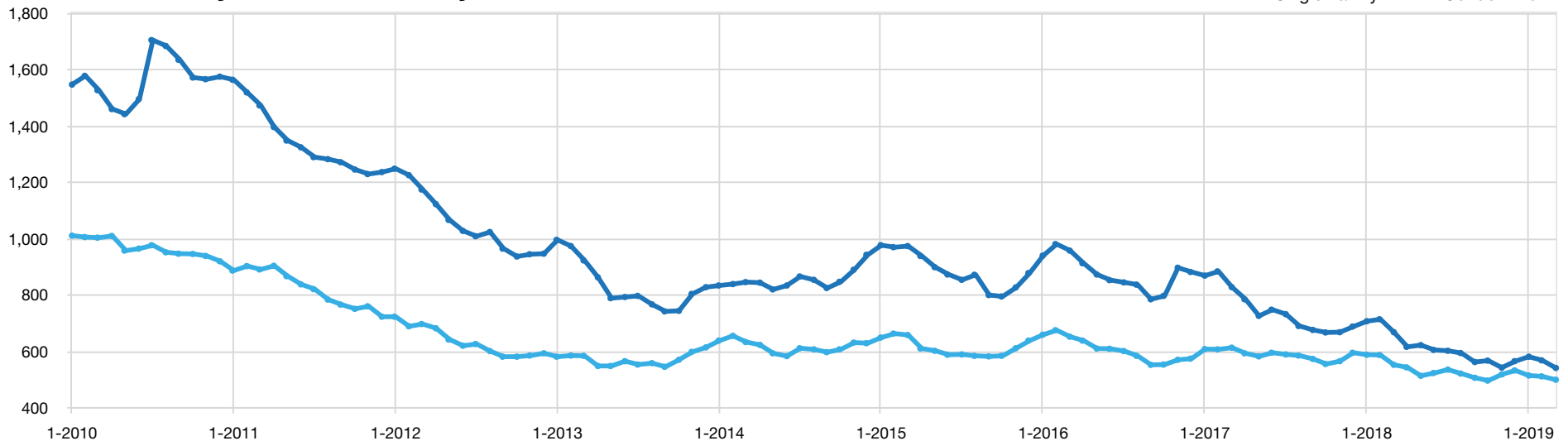


March



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	541	- 8.5%	614	- 21.6%
May-2018	511	- 11.9%	620	- 14.4%
Jun-2018	521	- 12.1%	603	- 19.2%
Jul-2018	533	- 9.2%	600	- 17.8%
Aug-2018	519	- 11.0%	592	- 14.0%
Sep-2018	504	- 11.7%	560	- 16.9%
Oct-2018	494	- 10.7%	565	- 15.0%
Nov-2018	516	- 8.3%	540	- 18.9%
Dec-2018	530	- 10.6%	563	- 17.9%
Jan-2019	512	- 12.6%	579	- 17.9%
Feb-2019	509	- 13.0%	566	- 20.5%
Mar-2019	497	- 9.6%	539	- 19.1%
12-Month Avg	516	- 10.7%	578	- 17.9%

Historical Inventory of Homes for Sale by Month

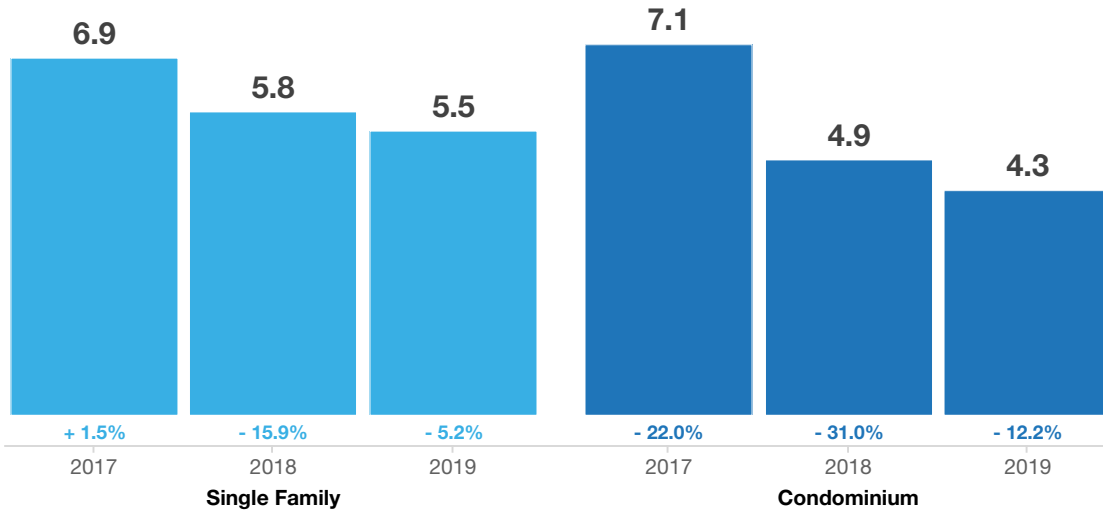


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



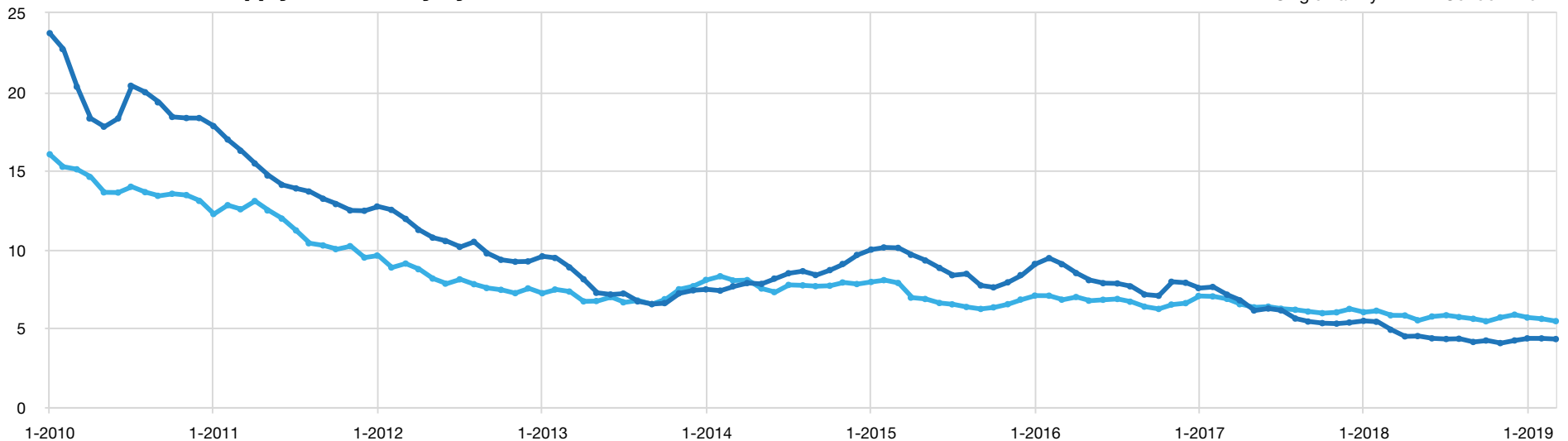
March



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Apr-2018	5.8	- 10.8%	4.5	- 33.8%
May-2018	5.5	- 12.7%	4.5	- 26.2%
Jun-2018	5.7	- 10.9%	4.4	- 30.2%
Jul-2018	5.8	- 6.5%	4.3	- 29.5%
Aug-2018	5.7	- 8.1%	4.3	- 23.2%
Sep-2018	5.6	- 8.2%	4.1	- 24.1%
Oct-2018	5.4	- 10.0%	4.2	- 20.8%
Nov-2018	5.7	- 5.0%	4.1	- 22.6%
Dec-2018	5.9	- 4.8%	4.2	- 22.2%
Jan-2019	5.7	- 5.0%	4.4	- 20.0%
Feb-2019	5.6	- 8.2%	4.4	- 18.5%
Mar-2019	5.5	- 5.2%	4.3	- 12.2%
12-Month Avg*	5.7	- 8.0%	4.3	- 24.1%

* Months Supply for all properties from April 2018 through March 2019. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2018	3-2019	% Change	YTD 2018	YTD 2019	% Change
New Listings		339	339	0.0%	1,141	1,036	- 9.2%
Pending Sales		345	269	- 22.0%	895	770	- 14.0%
Closed Sales		241	265	+ 10.0%	704	686	- 2.6%
Days on Market Until Sale		146	133	- 8.9%	157	145	- 7.6%
Median Sales Price		\$615,000	\$600,000	- 2.4%	\$615,000	\$600,000	- 2.4%
Average Sales Price		\$921,768	\$807,127	- 12.4%	\$891,370	\$816,760	- 8.4%
Percent of List Price Received		97.0%	96.2%	- 0.8%	96.8%	96.6%	- 0.2%
Housing Affordability Index		55	56	+ 1.8%	55	56	+ 1.8%
Inventory of Homes for Sale		1,579	1,359	- 13.9%	—	—	—
Months Supply of Inventory		6.3	5.9	- 6.3%	—	—	—

Single Family Monthly Sales Volume

March 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	March 2019			February 2019			March 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	8	\$5,587,000	\$733,000	2	\$1,830,000	\$915,000	8	\$7,794,000	\$850,000
Hana	1	\$786,677	\$786,677	0	--	--	3	\$3,675,000	\$765,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,150,000	\$1,150,000	2	\$5,263,000	\$2,631,500	6	\$14,221,000	\$1,922,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$3,602,500	\$750,000	10	\$6,470,000	\$652,500	10	\$6,597,380	\$672,500
Kapalua	2	\$4,400,000	\$2,200,000	3	\$6,939,020	\$2,600,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	17	\$15,249,000	\$798,000	14	\$12,941,200	\$910,000	18	\$12,804,800	\$615,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$4,906,500	\$1,125,000	5	\$6,135,000	\$1,295,000	6	\$6,959,000	\$867,000
Lahaina	7	\$10,218,000	\$875,000	7	\$10,419,999	\$755,000	4	\$5,140,000	\$1,109,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$6,048,000	\$585,000	9	\$12,321,129	\$850,000	5	\$3,464,000	\$680,000
Maui Meadows	1	\$1,585,000	\$1,585,000	1	\$1,400,000	\$1,400,000	3	\$3,566,000	\$1,341,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	5	\$4,073,743	\$800,000	2	\$9,850,000	\$4,925,000	2	\$2,205,000	\$1,102,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	4	\$3,127,000	\$774,000	4	\$3,476,000	\$773,500	4	\$2,802,000	\$704,000
Spreckelsville/Paia/Kuau	3	\$4,335,000	\$1,475,000	3	\$2,807,125	\$720,000	1	\$884,375	\$884,375
Wailea/Makena	3	\$9,419,950	\$1,550,000	1	\$1,900,000	\$1,900,000	5	\$20,855,000	\$3,720,000
Wailuku	22	\$13,334,435	\$617,500	12	\$8,402,220	\$662,500	25	\$15,058,287	\$641,114
Lanai	0	--	--	0	--	--	1	\$315,000	\$315,000
Molokai	6	\$1,508,000	\$195,000	4	\$1,855,500	\$377,500	0	--	--
All MLS	96	\$89,330,805	\$712,718	79	\$92,010,193	\$790,000	101	\$106,340,842	\$680,000

Condominium Monthly Sales Volume

March 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	March 2019			February 2019			March 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	9	\$11,698,750	\$930,000	6	\$5,347,000	\$903,500	7	\$8,599,500	\$840,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$405,000	\$130,000	1	\$322,000	\$322,000	2	\$306,000	\$153,000
Kapalua	7	\$10,470,000	\$900,000	4	\$3,720,000	\$900,000	3	\$5,465,000	\$1,000,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	61	\$32,791,148	\$429,000	57	\$30,313,625	\$488,000	56	\$28,463,000	\$416,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	7	\$4,687,800	\$690,000	8	\$3,604,872	\$460,180	6	\$3,536,000	\$476,250
Maalaea	3	\$1,403,000	\$520,000	4	\$1,976,500	\$484,500	5	\$1,860,000	\$415,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	32	\$14,798,580	\$415,000	15	\$6,056,813	\$280,000	18	\$9,368,734	\$452,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	2	\$731,000	\$365,500	0	--	--	0	--	--
Wailea/Makena	17	\$30,770,000	\$1,500,000	12	\$15,555,500	\$1,250,000	16	\$31,145,788	\$1,620,000
Wailuku	12	\$5,085,325	\$372,450	12	\$6,082,500	\$541,475	13	\$4,867,175	\$378,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$129,000	\$129,000	2	\$379,100	\$189,550	1	\$140,000	\$140,000
All MLS	154	\$112,969,603	\$508,500	121	\$73,357,910	\$525,000	127	\$93,751,197	\$450,000

Land Monthly Sales Volume

March 2019



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	March 2019			February 2019			March 2018		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$1,605,000	\$495,000	0	--	--	1	\$1,500,000	\$1,500,000
Hana	1	\$1,456,000	\$1,456,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$937,500	\$937,500	2	\$1,515,000	\$757,500	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	2	\$3,150,000	\$1,575,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	2	\$2,700,000	\$1,350,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	1	\$284,000	\$284,000	2	\$870,000	\$435,000	7	\$5,325,000	\$800,000
Lahaina	3	\$3,350,000	\$750,000	1	\$1,650,000	\$1,650,000	1	\$739,000	\$739,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	1	\$316,000	\$316,000	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	1	\$500,000	\$500,000	1	\$11,500,000	\$11,500,000
Wailuku	2	\$703,330	\$351,665	1	\$285,000	\$285,000	1	\$290,000	\$290,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$102,500	\$102,500	1	\$325,000	\$325,000	0	--	--
All MLS	15	\$11,588,330	\$500,000	9	\$5,461,000	\$490,000	13	\$22,054,000	\$800,000

Single Family Sales – Year to Date

March 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-19 YTD Sales	Mar-18 YTD Sales	Unit Change	Percent Change	Mar-19 YTD Average	Mar-18 YTD Average	Dollar Change	Percent Change	Mar-19 YTD Median	Mar-18 YTD Median	Dollar Change	Percent Change	Mar-19 YTD Volume	Mar-18 YTD Volume	Dollar Change	Percent Change
Haiku	17	23	-6	-26.1%	\$711,765	\$941,848	-\$230,083	-24.4%	\$699,000	\$765,000	-\$66,000	-8.6%	\$12,100,000	\$21,662,500	-\$9,562,500	-44.1%
Hana	1	7	-6	-85.7%	\$786,677	\$1,254,999	-\$468,322	-37.3%	\$786,677	\$760,000	+\$26,677	+3.5%	\$786,677	\$8,784,995	-\$7,998,318	-91.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	7	10	-3	-30.0%	\$1,790,286	\$2,352,600	-\$562,314	-23.9%	\$1,599,000	\$1,922,500	-\$323,500	-16.8%	\$12,532,000	\$23,526,000	-\$10,994,000	-46.7%
Kahakuloa	0	1	-1	-100.0%	--	\$890,000	--	--	--	\$890,000	--	--	\$0	\$890,000	-\$890,000	-100.0%
Kahului	23	47	-24	-51.1%	\$666,630	\$680,189	-\$13,559	-2.0%	\$645,000	\$684,000	-\$39,000	-5.7%	\$15,332,500	\$31,968,906	-\$16,636,406	-52.0%
Kapalua	5	0	+5	--	\$2,267,804	--	--	--	\$2,200,000	--	--	--	\$11,339,020	\$0	+\$11,339,020	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	39	45	-6	-13.3%	\$913,027	\$1,224,994	-\$311,967	-25.5%	\$850,000	\$669,000	+\$181,000	+27.1%	\$35,608,050	\$55,124,718	-\$19,516,668	-35.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	15	20	-5	-25.0%	\$1,090,767	\$1,062,475	+\$28,292	+2.7%	\$1,150,000	\$987,000	+\$163,000	+16.5%	\$16,361,500	\$21,249,500	-\$4,888,000	-23.0%
Lahaina	18	16	+2	+12.5%	\$1,555,611	\$2,305,994	-\$750,383	-32.5%	\$754,000	\$1,109,000	-\$355,000	-32.0%	\$28,000,999	\$36,895,900	-\$8,894,901	-24.1%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	19	13	+6	+46.2%	\$1,094,533	\$694,688	+\$399,845	+57.6%	\$707,000	\$575,000	+\$132,000	+23.0%	\$20,796,129	\$9,030,950	+\$11,765,179	+130.3%
Maui Meadows	3	6	-3	-50.0%	\$1,378,333	\$1,041,000	+\$337,333	+32.4%	\$1,400,000	\$937,500	+\$462,500	+49.3%	\$4,135,000	\$6,246,000	-\$2,111,000	-33.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	7	5	+2	+40.0%	\$1,989,106	\$1,551,000	+\$438,106	+28.2%	\$850,000	\$975,000	-\$125,000	-12.8%	\$13,923,743	\$7,755,000	+\$6,168,743	+79.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	11	9	+2	+22.2%	\$837,000	\$696,889	+\$140,111	+20.1%	\$782,000	\$658,000	+\$124,000	+18.8%	\$9,207,000	\$6,272,000	+\$2,935,000	+46.8%
Spreckelsville/Paia/Kuau	6	4	+2	+50.0%	\$1,190,354	\$1,399,844	-\$209,490	-15.0%	\$1,079,063	\$742,188	+\$336,875	+45.4%	\$7,142,125	\$5,599,375	+\$1,542,750	+27.6%
Wailea/Makena	7	10	-3	-30.0%	\$2,364,421	\$4,643,000	-\$2,278,579	-49.1%	\$1,700,000	\$3,822,500	-\$2,122,500	-55.5%	\$16,550,950	\$46,430,000	-\$29,879,050	-64.4%
Wailuku	48	62	-14	-22.6%	\$630,593	\$585,338	+\$45,255	+7.7%	\$617,500	\$623,667	-\$6,167	-1.0%	\$30,268,449	\$36,290,931	-\$6,022,482	-16.6%
Lanai	0	4	-4	-100.0%	--	\$628,750	--	--	--	\$370,000	--	--	\$0	\$2,515,000	-\$2,515,000	-100.0%
Molokai	12	4	+8	+200.0%	\$363,600	\$501,475	-\$137,875	-27.5%	\$313,000	\$512,450	-\$199,450	-38.9%	\$4,363,200	\$2,005,900	+\$2,357,300	+117.5%
All MLS	238	286	-48	-16.8%	\$1,001,880	\$1,126,740	-\$124,861	-11.1%	\$735,000	\$682,468	+\$52,533	+7.7%	\$238,447,342	\$322,247,675	-\$83,800,333	-26.0%

Total Condominium Sales – Year to Date

March 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-19 YTD Sales	Mar-18 YTD Sales	Unit Change	Percent Change	Mar-19 YTD Average	Mar-18 YTD Average	Dollar Change	Percent Change	Mar-19 YTD Median	Mar-18 YTD Median	Dollar Change	Percent Change	Mar-19 YTD Volume	Mar-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	30	35	-5	-14.3%	\$1,096,375	\$1,176,497	-\$80,122	-6.8%	\$849,875	\$880,000	-\$30,125	-3.4%	\$32,891,250	\$41,177,400	-\$8,286,150	-20.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	4	7	-3	-42.9%	\$181,750	\$145,729	+\$36,021	+24.7%	\$137,500	\$110,000	+\$27,500	+25.0%	\$727,000	\$1,020,100	-\$293,100	-28.7%
Kapalua	17	8	+9	+112.5%	\$1,501,735	\$1,660,250	-\$158,515	-9.5%	\$900,000	\$950,000	-\$50,000	-5.3%	\$25,529,500	\$13,282,000	+\$12,247,500	+92.2%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	156	139	+17	+12.2%	\$542,848	\$486,043	+\$56,805	+11.7%	\$455,000	\$425,000	+\$30,000	+7.1%	\$84,684,272	\$67,559,950	+\$17,124,322	+25.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	31	15	+16	+106.7%	\$487,056	\$451,308	+\$35,747	+7.9%	\$520,000	\$435,000	+\$85,000	+19.5%	\$15,098,730	\$6,769,626	+\$8,329,104	+123.0%
Maalaea	10	11	-1	-9.1%	\$495,050	\$378,909	+\$116,141	+30.7%	\$490,000	\$388,000	+\$102,000	+26.3%	\$4,950,500	\$4,168,000	+\$782,500	+18.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	71	56	+15	+26.8%	\$475,417	\$463,835	+\$11,583	+2.5%	\$442,000	\$435,250	+\$6,750	+1.6%	\$33,754,627	\$25,974,734	+\$7,779,893	+30.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$628,000	--	--	--	\$628,000	--	--	\$0	\$1,256,000	-\$1,256,000	-100.0%
Spreckelsville/Paia/Kuau	2	0	+2	--	\$365,500	--	--	--	\$365,500	--	--	--	\$731,000	\$0	+\$731,000	--
Wailea/Makena	41	60	-19	-31.7%	\$1,585,844	\$1,398,806	+\$187,038	+13.4%	\$1,300,000	\$1,016,359	+\$283,641	+27.9%	\$65,019,600	\$83,928,355	-\$18,908,755	-22.5%
Wailuku	35	36	-1	-2.8%	\$468,674	\$370,195	+\$98,479	+26.6%	\$530,000	\$357,000	+\$173,000	+48.5%	\$16,403,600	\$13,327,017	+\$3,076,583	+23.1%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	8	3	+5	+166.7%	\$157,575	\$175,000	-\$17,425	-10.0%	\$139,500	\$158,000	-\$18,500	-11.7%	\$1,260,600	\$525,000	+\$735,600	+140.1%
All MLS	405	372	+33	+8.9%	\$693,952	\$696,205	-\$2,252	-0.3%	\$525,000	\$476,250	+\$48,750	+10.2%	\$281,050,679	\$258,988,182	+\$22,062,497	+8.5%

Fee Simple Condominium Sales – Year to Date

March 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-19 YTD Sales	Mar-18 YTD Sales	Unit Change	Percent Change	Mar-19 YTD Average	Mar-18 YTD Average	Dollar Change	Percent Change	Mar-19 YTD Median	Mar-18 YTD Median	Dollar Change	Percent Change	Mar-19 YTD Volume	Mar-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	27	30	-3	-10.0%	\$1,153,565	\$1,319,013	-\$165,449	-12.5%	\$930,000	\$1,070,000	-\$140,000	-13.1%	\$31,146,250	\$39,570,400	-\$8,424,150	-21.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	4	7	-3	-42.9%	\$181,750	\$145,729	+\$36,021	+24.7%	\$137,500	\$110,000	+\$27,500	+25.0%	\$727,000	\$1,020,100	-\$293,100	-28.7%
Kapalua	17	8	+9	+112.5%	\$1,501,735	\$1,660,250	-\$158,515	-9.5%	\$900,000	\$950,000	-\$50,000	-5.3%	\$25,529,500	\$13,282,000	+\$12,247,500	+92.2%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	156	136	+20	+14.7%	\$542,848	\$489,968	+\$52,880	+10.8%	\$455,000	\$427,500	+\$27,500	+6.4%	\$84,684,272	\$66,635,650	+\$18,048,622	+27.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	31	13	+18	+138.5%	\$487,056	\$495,462	-\$8,406	-1.7%	\$520,000	\$465,000	+\$55,000	+11.8%	\$15,098,730	\$6,441,000	+\$8,657,730	+134.4%
Maalaea	8	6	+2	+33.3%	\$513,188	\$453,000	+\$60,188	+13.3%	\$496,000	\$415,000	+\$81,000	+19.5%	\$4,105,500	\$2,718,000	+\$1,387,500	+51.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	62	50	+12	+24.0%	\$522,881	\$486,805	+\$36,076	+7.4%	\$464,000	\$460,000	+\$4,000	+0.9%	\$32,418,627	\$24,340,234	+\$8,078,393	+33.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$628,000	--	--	--	\$628,000	--	--	\$0	\$1,256,000	-\$1,256,000	-100.0%
Spreckelsville/Paia/Kuau	2	0	+2	--	\$365,500	--	--	--	\$365,500	--	--	--	\$731,000	\$0	+\$731,000	--
Wailea/Makena	41	60	-19	-31.7%	\$1,585,844	\$1,398,806	+\$187,038	+13.4%	\$1,300,000	\$1,016,359	+\$283,641	+27.9%	\$65,019,600	\$83,928,355	-\$18,908,755	-22.5%
Wailuku	35	36	-1	-2.8%	\$468,674	\$370,195	+\$98,479	+26.6%	\$530,000	\$357,000	+\$173,000	+48.5%	\$16,403,600	\$13,327,017	+\$3,076,583	+23.1%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	7	3	+4	+133.3%	\$170,571	\$175,000	-\$4,429	-2.5%	\$150,000	\$158,000	-\$8,000	-5.1%	\$1,194,000	\$525,000	+\$669,000	+127.4%
All MLS	390	351	+39	+11.1%	\$710,405	\$720,922	-\$10,517	-1.5%	\$530,000	\$495,725	+\$34,275	+6.9%	\$277,058,079	\$253,043,756	+\$24,014,323	+9.5%

Leasehold Condominium Sales – Year to Date

March 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-19 YTD Sales	Mar-18 YTD Sales	Unit Change	Percent Change	Mar-19 YTD Average	Mar-18 YTD Average	Dollar Change	Percent Change	Mar-19 YTD Median	Mar-18 YTD Median	Dollar Change	Percent Change	Mar-19 YTD Volume	Mar-18 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	5	-2	-40.0%	\$581,667	\$321,400	+\$260,267	+81.0%	\$670,000	\$265,000	+\$405,000	+152.8%	\$1,745,000	\$1,607,000	+\$138,000	+8.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	3	-3	-100.0%	--	\$308,100	--	--	--	\$320,000	--	--	\$0	\$924,300	-\$924,300	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	2	-2	-100.0%	--	\$164,313	--	--	--	\$164,313	--	--	\$0	\$328,626	-\$328,626	-100.0%
Maalaea	2	5	-3	-60.0%	\$422,500	\$290,000	+\$132,500	+45.7%	\$422,500	\$240,000	+\$182,500	+76.0%	\$845,000	\$1,450,000	-\$605,000	-41.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	9	6	+3	+50.0%	\$148,444	\$272,417	-\$123,972	-45.5%	\$145,000	\$212,500	-\$67,500	-31.8%	\$1,336,000	\$1,634,500	-\$298,500	-18.3%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	0	+1	--	\$66,600	--	--	--	\$66,600	--	--	--	\$66,600	\$0	+\$66,600	--
All MLS	15	21	-6	-28.6%	\$266,173	\$283,068	-\$16,895	-6.0%	\$170,000	\$240,000	-\$70,000	-29.2%	\$3,992,600	\$5,944,426	-\$1,951,826	-32.8%

Land Sales – Year to Date

March 2019 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Mar-19 YTD Sales	Mar-18 YTD Sales	Unit Change	Percent Change	Mar-19 YTD Average	Mar-18 YTD Average	Dollar Change	Percent Change	Mar-19 YTD Median	Mar-18 YTD Median	Dollar Change	Percent Change	Mar-19 YTD Volume	Mar-18 YTD Volume	Dollar Change	Percent Change
Haiku	10	8	+2	+25.0%	\$446,538	\$701,800	-\$255,263	-36.4%	\$494,938	\$530,200	-\$35,263	-6.7%	\$4,465,375	\$5,614,400	-\$1,149,025	-20.5%
Hana	3	0	+3	--	\$807,333	--	--	--	\$870,000	--	--	--	\$2,422,000	\$0	+\$2,422,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	1	+2	+200.0%	\$817,500	\$950,000	-\$132,500	-13.9%	\$820,000	\$950,000	-\$130,000	-13.7%	\$2,452,500	\$950,000	+\$1,502,500	+158.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	2	0	+2	--	\$1,575,000	--	--	--	\$1,575,000	--	--	--	\$3,150,000	\$0	+\$3,150,000	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	3	0	0.0%	\$627,667	\$1,036,667	-\$409,000	-39.5%	\$475,000	\$410,000	+\$65,000	+15.9%	\$1,883,000	\$3,110,000	-\$1,227,000	-39.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	6	14	-8	-57.1%	\$456,167	\$622,918	-\$166,751	-26.8%	\$435,000	\$502,500	-\$67,500	-13.4%	\$2,737,000	\$8,720,850	-\$5,983,850	-68.6%
Lahaina	5	6	-1	-16.7%	\$1,400,000	\$1,425,667	-\$25,667	-1.8%	\$1,650,000	\$1,525,000	+\$125,000	+8.2%	\$7,000,000	\$8,554,000	-\$1,554,000	-18.2%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	2	-1	-50.0%	\$400,000	\$894,450	-\$494,450	-55.3%	\$400,000	\$894,450	-\$494,450	-55.3%	\$400,000	\$1,788,900	-\$1,388,900	-77.6%
Maui Meadows	1	0	+1	--	\$316,000	--	--	--	\$316,000	--	--	--	\$316,000	\$0	+\$316,000	--
Nahiku	0	1	-1	-100.0%	--	\$246,000	--	--	--	\$246,000	--	--	\$0	\$246,000	-\$246,000	-100.0%
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	2	-2	-100.0%	--	\$382,500	--	--	--	\$382,500	--	--	\$0	\$765,000	-\$765,000	-100.0%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$2,900,000	--	--	--	\$2,900,000	--	--	\$0	\$2,900,000	-\$2,900,000	-100.0%
Wailea/Makena	3	1	+2	+200.0%	\$4,779,167	\$11,500,000	-\$6,720,833	-58.4%	\$737,500	\$11,500,000	-\$10,762,500	-93.6%	\$14,337,500	\$11,500,000	+\$2,837,500	+24.7%
Wailuku	4	5	-1	-20.0%	\$302,083	\$367,500	-\$65,418	-17.8%	\$312,500	\$307,500	+\$5,000	+1.6%	\$1,208,330	\$1,837,500	-\$629,170	-34.2%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	2	0	0.0%	\$213,750	\$151,000	+\$62,750	+41.6%	\$213,750	\$151,000	+\$62,750	+41.6%	\$427,500	\$302,000	+\$125,500	+41.6%
All MLS	43	46	-3	-6.5%	\$948,819	\$1,006,275	-\$57,456	-5.7%	\$495,000	\$545,200	-\$50,200	-9.2%	\$40,799,205	\$46,288,650	-\$5,489,445	-11.9%